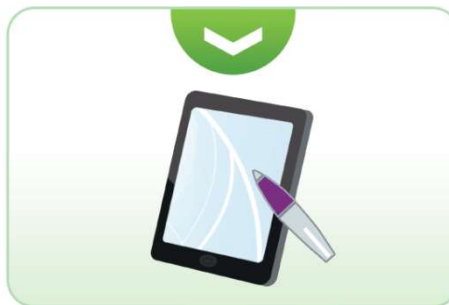


SIGNificant e-Signature Enterprise Platform

Sign with PC or via attached Signature-Pads



Sign with Tablets & Smartphones



Authenticate Signers using Real-Time Signature Verification



Go Paperless with our E-Signature Solutions. SIGNificantly efficient!



Sign documents electronically either with **SIGNificant Client/SDK** on the desktop or sign in a secured server environment with **SIGNificant Server** in a web browser. Sign online or offline on the iPad, Android or Windows Mobile Signing app. Even control the signing and document completion process to avoid costly, incomplete contracts. Seamlessly integrate the signing process into your existing application to ensure best user experience. Finally, authenticate a signatory in real-time against his signature profile with **SIGNificant Biometric Server**.

+ Customer Benefits

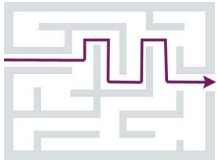
- As simple as signing on paper.
- Documents cannot get lost during delivery.
- No forgotten signatures or attachments.
- Complete electronic contract execution resulting in a secured electronic original document.
- Reduces fraud through document integrity and optional real-time signature verification.
- Seamless and fast integration in existing application and document flows.
- Accelerates Point Of Sale processes freeing up time for up-selling & cross-selling activities.
- Helps to save the planet & provides a modern image.
- ROI in less than 12 months through significantly less labour, paper, equipment, mail and archive costs.

+ Unique features

- End-to-end security of the biometrical data recorded from a handwritten signature.
- Hardware independence – exchange of recording devices possible without changing the software layer.
- Powerful workflow engine that enables you to efficiently control the document completion process.
- Proven biometrical signature verification in real-time with self-learning profiles.
- Robust server platform that provides high security, scalability & a straightforward server-side integration.
- Wide product range including SDKs, fat-client & server solutions to support all possible customer requirements and scenarios.

SIGNificant Feature Overview

Electronic Signature



Control the signature process
Define signature fields, workflow completion, signing order, necessary attachments, ...



Record Handwritten Signatures
Capture signature biometrics and safely embed them into the document



Stamp & Protect Document
Digitally sign & seal the PDF in a tamper evident manner



Authenticate in Real-Time
Reliably verify a handwritten signature against a signature database and provide immediate response



Forensic Signature Analysis
Expert tool to forensically analyze the biometrical characteristics of a captured signature

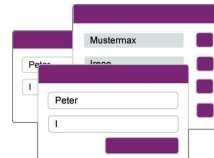


Hardware Independence
Compatibility to major signature capturing devices e.g. Wacom, StepOver, Ingenico, iPad, Android, Windows Mobile, etc.

Document Preparation



Convert to PDF & PDF/A
Convert files into PDF or PDF/A widely readable formats



Fill Out PDF Forms
Fill out quickly and sign forms in seconds

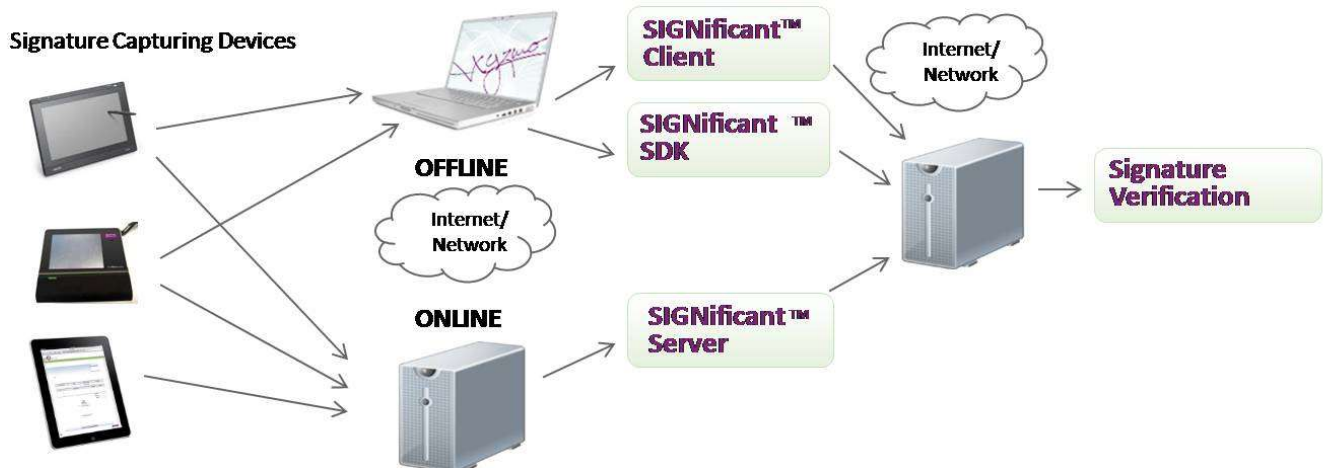


Attach Documents
Add documents such as a scanned driver's license, a passport or any other file



Add Annotations
Marking up your business documents with tools, such as a pen, typewriter or highlighter

SIGNificant Product Overview



Electronic Signatures in Real-Life



Banking

E-Signature solutions are a perfect fit for various financial procedures, such as account openings, withdrawals, loan origination, issuing policies, signing application forms and authorizing transactions.



Insurance

E-signature technology can be leveraged across all channels - including agents and call centers - to better facilitate sales and customer service transactions.



Telecommunications

Go fully paperless by completely eliminating the need to print service agreements and sales receipts for signing at the POS (Point of Sale). Reduce queues in busy periods and enable staff to focus more time on cross-selling and service.



Retail

With the combination of the slim and secure SIGNificant Generic POS Connector, used at POS in retail outlets, and the SIGNificant Server infrastructure, used in the datacenters, expensive traditional paper-based processes efficiently transform into full electronic processes.



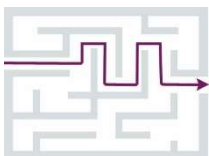
Government

City or county government offices where documents must be signed by employees at multiple locations, or regularly signed in significant volumes. A myriad of citizen and service user transactions can be undertaken from Tax Returns to Welfare Benefit Claims.



Health Care

xyzmo's solutions are perfect for e-prescriptions, mobile signing, the general management of healthcare systems, and the processing of clinical and patient records. Used by Service Delivery, their Suppliers and Patients, SIGNificant signing helps to assure care quality.



Any Organization

... where documents must be signed at multiple locations, remotely, or regularly signed in significant volume.

Trusted by the World's Most Respected Brands

xyzmo and its predecessors have a combined history of more than 10 years of digital signature expertise. To date, our solutions have processed millions of electronic signatures around the globe in many industries. Customers include:



Phone House
Europe-wide Roll-Out in all Shops.



Bred (Banque Populaire)
More than 2,000 seats in branches in France.



T-Mobile
15,000 POS points in 2,500 shops in the US.



Triglav Insurance
Used in sales force applications in Slovenia.



Generali Insurance
Mobile salesforce in Slovenia.



Tatra Bank (Raiffeisen)
More than 1,000 seats in branches in Slovakia.



WIND Hellas
All shops in Greece's largest telecoms operator.



Intesa SanPaolo Bank
5,000 branches, 13,000 seats across Italy.

About xyzmo SIGNificant

From the founding origins in 2004, the corporate objective was the development and distribution of visible, secure marking technologies for the electronic exchange of documents. After two years of intensive research and development work, a product family was introduced to the market through Trosoft. In 2006, the founders of Real4You, Christian Rimpf and Klaus Riederer, along with Dr. Gerald Cäsar (nowadays CEO of xyzmo), jointly bought 100% of Trosoft and changed the name to xyzmo.

Separately, in close scientific cooperation with universities, WonderNet had been studying the manual signing process since the late-1990s and had developed precise mathematical methods of comparing electronic recorded signatures with digitally stored signature samples. Bank Hapoalim and WACOM Co. Ltd. Japan were both investors in WonderNet at this time. Xyzmo acquired WonderNet's Intellectual Property and subsequently founded its subsidiary, SIGNificant Signature Solutions GmbH, for the worldwide distribution of SIGNificant, an established electronic signature solution.

After achieving much success in Europe, xyzmo expanded into the United States in the fall of 2008. Since then, T-Mobile USA has been using their solutions throughout the USA for all documents and receipts that require a signature in its shops. This installation is one of the largest uses of this kind of technology anywhere in the world. xyzmo and SIGNificant Signature Solutions are located in Ansfelden, Austria, and through close cooperation with strategic partners, xyzmo is represented in numerous other countries including now the United Kingdom.

About icon^{uk}

Icon^{uk} has been formed to bring best-of-breed Customer Communications Management solutions to the UK, combining some of the leading products, services and best practices available globally. Together these cover Document Creation, Content Integration, Output Management and e-Signature. These solutions are ideal for any UK based enterprise, or public sector, whose business processes rely on a high proportion of documents. SIGNificant Signature Solutions and xyzmo technologies are distributed in the UK by Icon^{uk} and their selected Value Add Resellers.