

SIGNificant e-Signature Enterprise Platform

Sign with PC or via attached Signature-Pads



Sign with Tablets & Smartphones



Authenticate Signers using Real-Time Signature Verification



Go Paperless with our E-Signature Solutions. SIGNificantly efficient!



Sign documents electronically either with **SIGNificant Client/SDK** on the desktop or sign in a secured server environment with **SIGNificant Server** in a web browser. Sign online or offline on the iPad, Android or Windows Mobile Signing app. Even control the signing and document completion process to avoid costly, incomplete contracts. Seamlessly integrate the signing process into your existing application to ensure best user experience. Finally, authenticate a signatory in real-time against his signature profile with **SIGNificant Biometric Server**.

+ Customer Benefits

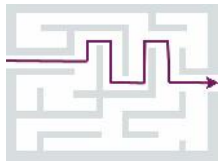
- As simple as signing on paper.
- Documents cannot get lost during delivery.
- No forgotten signatures or attachments.
- Complete electronic contract execution resulting in a secured electronic original document.
- Reduces fraud through document integrity and optional real-time signature verification.
- Seamless and fast integration in existing application and document flows.
- Accelerates Point Of Sale processes freeing up time for up- selling & cross-selling activities.
- Helps to save the planet & provides a modern image.
- ROI in less than 12 months through significantly less labour, paper, equipment, mail and archive costs.

+ Unique features

- End-to-end security of the biometrical data recorded from a handwritten signature.
- Hardware independence – exchange of recording devices possible without changing the software layer.
- Powerful workflow engine that enables you to efficiently control the document completion process.
- Proven biometric signature verification in real-time with self-learning profiles.
- Robust server platform that provides high security, scalability & a straightforward server-side integration.
- Wide product range including SDKs, fat-client & server solutions to support all possible customer requirements and scenarios.

SIGNificant Feature Overview

Electronic Signature



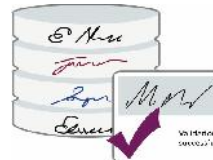
Control the signature process
Define signature fields, workflow completion, signing order, necessary attachments, ...



Record Handwritten Signatures
Capture signature biometrics and safely embed them into the document



Stamp & Protect Document
Digitally sign & seal the PDF in a tamper evident manner



Authenticate in Real-Time
Reliably verify a handwritten signature against a signature database and provide immediate response



Forensic Signature Analysis
Expert tool to forensically analyze the biometric characteristics of a captured signature



Hardware Independence
Compatibility to major signature capturing devices e.g. Wacom, StepOver, Ingenico, iPad, Android, Windows Mobile, etc.

Document Preparation



Convert to PDF & PDF/A
Convert files into PDF or PDF/A widely readable formats



Fill Out PDF Forms
Fill out quickly and sign forms in seconds

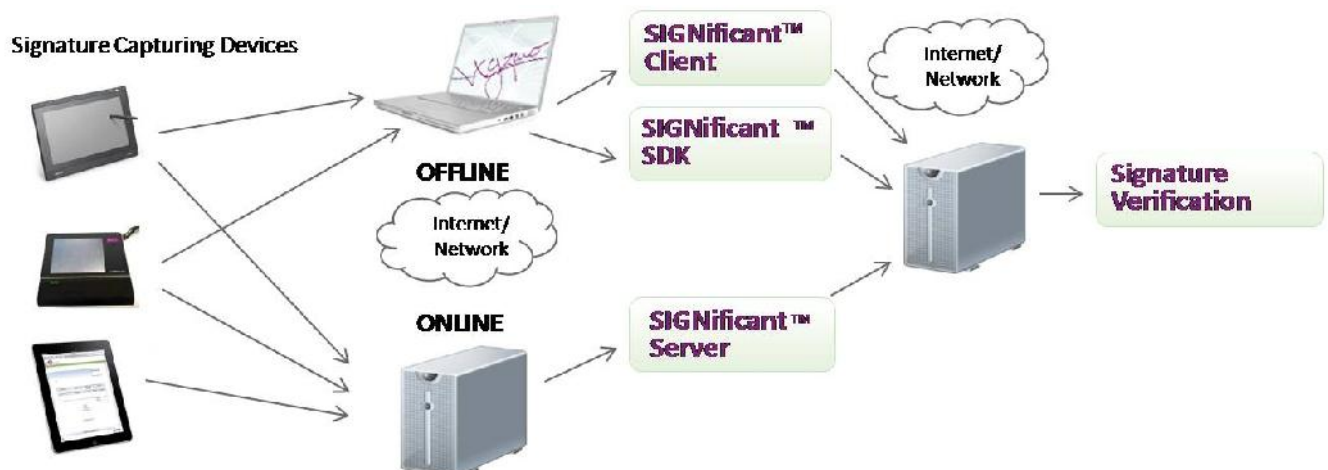


Attach Documents
Add documents such as a scanned driver's license, a passport or any other file



Add Annotations
Marking up your business documents with tools, such as a pen, typewriter or highlighter

SIGNificant Product Overview



Electronic Signatures in Real-Life



Banking

E-Signature solutions are a perfect fit for various financial procedures, such as account openings, withdrawals, loan origination, issuing policies, signing application forms and authorizing transactions.



Insurance

E-signature technology can be leveraged across all channels including agents and call centres - to better facilitate sales and customer service transactions.



Telecommunications

Go fully paperless by completely eliminating the need to print service agreements and sales receipts for signing at the POS (Point of Sale). Reduce queues in busy periods and enable staff to focus more time on cross-selling and service.



Retail

With the combination of the slim and secure SIGNificant Generic POS Connector, used at POS in retail outlets, and the SIGNificant Server infrastructure, used in the data centres, expensive traditional paper-based processes efficiently transform into full electronic processes.



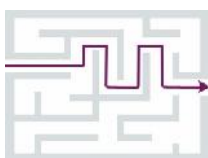
Government

City or county government offices where documents must be signed by employees at multiple locations, or regularly signed in significant volumes. A myriad of citizen and service user transactions can be undertaken from Tax Returns to Welfare Benefit Claims.



Health Care

xyzmo's solutions are perfect for e-prescriptions, mobile signing, the general management of healthcare systems, and the processing of clinical and patient records. Used by Service Delivery, their Suppliers and Patients, SIGNificant signing helps to assure care quality.



Any Organization

... where documents must be signed at multiple locations, remotely, or regularly signed in significant volume.

Trusted by the World's Most Respected Brands

xyzmo and its predecessors have a combined history of more than 10 years of digital signature expertise. To date, our solutions have processed millions of electronic signatures around the globe in many industries. Customers include:



Phone House
Europe-wide Roll-Out in all Shops.



Bred (Banque Populaire)
More than 2,000 seats in branches in France.



T-Mobile
15,000 POS points in 2,500 shops in the US.



Triglav Insurance
Used in sales force applications in Slovenia.



Generali Insurance
Mobile sales force in Slovenia.



Tatra Bank (Raiffeisen)
More than 1,000 seats in branches in Slovakia.



WIND Hellas
All shops in Greece's largest telecoms operator.



Intesa SanPaolo Bank
5,000 branches, 13,000 seats across Italy.

Return on Investment

- Paperless contract execution to save front/back office costs (in labour, printing, scanning, faxing, mailing of paper originals, re-keying data and long-term storage)
- Avoid delays, lost documents and missing signatures
- Increase revenue by having more time available for up-/cross-selling and close deals faster
- Socially and legally accepted – handwritten e-signatures require no changes in customers' habits
- Signature capturing solution independence – change signature devices and methods of signing without changing software (protecting future flexibility).

About icon^{uk}

Icon^{uk} was formed to address the gaping productivity gap and frustration typically seen when organisations engage customers using information in documented formats. The more complex, regulated or broad the process, the bigger the challenge - particularly with mid-sized or multi-national businesses.

A new generation of Customer Communication, Consent and Business Process Automation solutions, together with biometric identification and digital contracting, are underpinned by the power of flexible Cloud delivery with on-prem options. A disciplined Intelligent Information Management approach enables global best practices and products for documents, forms, identification, workflows, paperless (or paper-lite) communications, smart meetings and more.

End-to-End Workflow frameworks enable clients to use the best of what they have and assist with transforming just the gaps or the whole. Through the entire engagement cycle - from initial contact, suitability assessment, product/service profiling, customer information exchange (including for KYC/AML/etc.), eSigning and eContracting to service provision and support - our solutions power exceptional customer experience, operational excellence and risk management.

A customer-centric consultative process actively seeks out and enables transformation of traditional workflow practices (e.g. text, spreadsheet, email, etc.). We help automate repetitive tasks whilst improving our client's customer engagement and experiences. We help add channels and choice. We actively work with your people to create operational excellence and break-through processes, whether for spot solutions or end-to-end functionality for an entire customer journey (Suitability to Sale) within one online meeting. Digital Transformation delivered.

* SIGNificant Signature Solutions and xyzmo technologies are distributed by Icon^{UK} and our qualified Value Add Resellers